

## DELIGHTFULLY BRIGHT

The **MOR Lip Delight** collection channels old-fashioned lolly tins with their bright, beckoning designs. Tasting as good as they look, the delectable glosses provide a sheer tint to lips in twelve flavours.

Contact: MOR Cosmetics, (03) 9600 4599.

## Extreme hair sports

Celebrity hair and makeup artist Dale Dorning, most famous for his role as Delta Goodrem's beauty right-hand man, has introduced the **Hair Bungee** to Australia. Unlike regular hair elastics that are shaped in a ring, the **Hair Bungee** is a single piece of specialized elastic with hooks on both ends. Simply hook one end of the bungee into hair, wrap around the ponytail and fasten with the other hook. They don't pull on hair, and create a multitude of hairstyles easily. Visit [www.hairbungee.com](http://www.hairbungee.com)

## Payot promos

Salons are embracing **PAYOT'S** monthly in-salon promotions offers, which offer great opportunity to up-sell and create add-on sales which ultimately boost profit. Constantly introducing new promos to its salons, the new Les Demaquillantes Duo offer is super-sized, with the **PAYOT DEMAQUILLANT ESSENTIEL** cleanser and matching toner available in 400mL sizes, double the normal size, and with huge savings to the customer.

Contact: Payot, 1300 367 969.

## PARADISE FOUND

The new **SPA PARADISA** range makes retail shelves pop with bath and body indulgences in four unique fragrance lines - **Love Your Skin, Renew, Revive and Indulge**. All products are free from parabens and synthetic colours, and include offerings sounding good enough to eat, such as Passionfruit Sugar Scrub, Coconut & Frangipani Shower Cream, Jasmine & Ylang-Ylang Bath Soak and Watermelon & Pink Grapefruit Body Cream.

Contact: Dateline Imports, (02) 9666 3611.

## Forty and Still Fabulous –

Offer your clients something to nourish and inspire their emotional wellbeing after you've taken care of their appearance and relaxation.

**FORTY AND STILL FABULOUS** is a new book by Australian writer Joanna E. Hall, outlining how to look and feel your best during your forties, and was inspired by a number of high profile women turning forty in the media. Chapters include health, contraception (which can be tricky), what to do about dating if you are suddenly single, being happy, putting your work life under the spotlight, and planning for old age in a financial sense, among other relevant topics. Hall interviews 18 experts including Napoleon Perdis for makeup, Tracy Cox for sex, and Dr. Mark Kohout about rejuvenation.

Visit [www.fortyandstillfabulous.com](http://www.fortyandstillfabulous.com)

# RETAIL